



**ALTUS WINES**  
NEW HEIGHTS IN FINE WINES

Altus Wines is dedicated to the elevation of wine offerings in Western Canada.

"Altus" has three meanings in Latin:

- *High*: absolute or relative altitude of the vineyard
- *Noble*: noble varietals; production methods that respect our common environment
- *Deep/Profound*: deep roots, old vines, profound wines

These adjectives capture the essence of our company perfectly.

# NOVEMBER 2015

## BC Hospitality Price List

### NEW WINES ACTIVE / IN-STOCK AGAIN

Michel Gassier Nostre País Costières de Nîmes Blanc 2013  
Sapaio Bolgheri Volpola 2013  
Domaine des Lises Saint-Joseph & Cornas "Equis" 2013  
Bodegas Antidoto, Ribera del Duero Antidoto 2013  
GD Vajra Chinato

### SOON ACTIVE/ ON THE WAY :

William Fèvre Chile Quino Blanc Sauvignon Blanc, Malleco Valley 2013  
Dr. Bürklin-Wolf Riesling Wachenheimer 2013  
Henri Prudhon & Fils St-Aubin 1er Crus whites & reds, (2013-14)  
Domaine Cordier & Fils Bourgogne, Mâcon-Fuissé, Pouilly-Fuissé 2014  
Domaine Gardiés Roussillon reds  
Mas d'Alézon Faugères le Presbytère 2013  
Bodegas Valdemar Riojas

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# ALTUS WINES BRITISH COLUMBIA HOSPITALITY PRICELIST - NOVEMBER 2015

Vintage	BC SKU	Description	Case	BC HOSPIT	Listing	NOTES
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## CHILE

### Pirque (Maipo Andes Valley)

*WILLIAM FÈVRE CHILE (Mountain Grown) - Burgundian know-how stamped on top Maipo fruit grown in the mountains*

2013	597880	"Espino" Chardonnay	12 x 750	\$21.49	SPEC	AVAILABLE
2013	78014	"Espino" Pinot Noir	12 x 750	\$21.49	SPEC	AVAILABLE
2013	58370	"Espino" Carménère	12 x 750	\$21.49	SPEC	AVAILABLE
2012	588707	"Espino" Cabernet Sauvignon	12 x 750	\$21.49	SPEC	AVAILABLE

### Malleco Valley

*WILLIAM FÈVRE CHILE (Southernmost) - Remote Far-Southern reaches lend a silky elegance to this "avant-garde" Pinot*

2012	616367	Quino Noir Pinot Noir	6 x 750	\$44.99	SPEC	AVAILABLE
2013	377499	Quino Sauvignon white	6 x 750	\$38.99	SPEC	AVAILABLE

## GERMANY

### Pfalz

*DR. BÜRKLIN-WOLF - BIODYNAMIC - Founded in 1597: intense, steely, almost Alsatian style wines that age beautifully.*

2013	792101	Riesling Trocken	12 x 750	\$21.79	SPEC	AVAILABLE
2014	TBC	Riesling Wachenheimer	12 x 750	\$31.00	OTB/ TBC	AVAILABLE
1997	368498	Gaisböhl 'R' Riesling Auslese	12 x 750	\$33.03	OTB	AVAILABLE

## FRANCE

### Bourgogne

*HENRI PRUDHON & FILS - Value exists in the Cote d'Or, and it's just round the corner from Montrachet in, Saint-Aubin!*

2014	TBD	Saint-Aubin "Le Ban" White	12 x 750	\$25.95	SPEC	MAR '16
2014	TBD	Saint-Aubin 1er Cru "Les Perrières" White	6 x 750	\$36.75	TBD	MAR '16
2013	TBD	Saint-Aubin 1er Cr. Red"Sur le Sentier du (	12 x 750	\$36.99	TBD	MAR '16

*DOMAINE CORDIER & FILS - Rich Maconnais fruit, subtly oaked, laced, here, with definite & defining Burgundian poise.*

2014	TBC	Bourgogne "Jean de la Vigne" White	12 x 750	\$32.50	OTB	MAR '16
2014	TBD	Mâcon-Fuissé	12 x 750	\$32.99	SPEC	MAR '16
2014	TBC	Pouilly-Fuissé Vieilles Vignes	6 x 750	\$49.99	SPEC	MAR '16

### Côtes Calanes - Roussillon

*LE SOULA - BIODYNAMIC - One of Southern France's most exciting wineries, headed by star-winemaker Gérard Gauby.*

NV	784454	VDP Côtes Catalanes "Trigone" L13 white	12 x 750	\$26.99	OTB	AVAILABLE
NV	374603	VDP Côtes Catalanes "Trigone" L13 red	12 x 750	\$26.99	SPEC	AVAILABLE
2009	880005	VDP Côtes Catalanes "Le Soula" white	12 x 750	\$41.79	SPEC	AVAILABLE
2010	278549	VDP Côtes Catalanes "Le Soula" red	6 x 750	\$41.79	SPEC	AVAILABLE

*DOMAINE GARDIÈS - ORGANIC - Father & son-made, precise & transparent wines from top Roussillon terroirs*

2013	845909	C.d. Roullisson Mas Las Cabes red	12 x 750	\$20.89	SPEC	ETA MID-NOV
2012	TBA	C.d.Roussillon villages "Les Millères" red	12 x 750	\$26.00	SPEC	ETA MID-NOV
2012	TBA	C.d.Roussillon villages-Tautavel" Clos des	12 x 750	\$35.63	SPEC	ETA MID-NOV

### Coteaux du Languedoc

*CHÂTEAU DE LANCYRE - Cold-wind-swept old vines and a long growing season explain the consistency found in this wine*

2013	589101	Pic Saint-Loup red	12 x 750	\$23.99	OTB	ETA OCT
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### Côtes de Provence

*DOMAINE DU GRAND CROS - Fresh, vibrant, sophisticated, subtly perfumed and pretty notes of redcurrants and berries*

2104	84087	"Jules" Rosé	12 x 750	\$19.09	SPEC	SOLD-OUT
2014	46821	Domaine du Grand Cros Rosé	12 x 750	\$19.09	OTB	SOLD-OUT
2011	839357	"L'esprit de Provence" Grand Cros white	12 x 750	\$22.59	SPEC	AVAILABLE
2014	781146	"L'esprit de Provence" Grand Cros Rosé	12 x 750	\$22.59	SPEC	SOLD-OUT

### Faugères

*MAS D'ALÉZON - Catherine Roque fashions this Grenache-dominated gem from the appellation's uppermost vineyards*

2013	565648	Faugères "Le Presbytère" red	12 x 750	\$23.25	SPEC	DECEMBER
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## Loire

*DOMAINE DE PALLUS - BIODYNAMIC - Remarkable precision and the kind of textural depth that is rarely seen in Chinon.*

2012	72165	Chinon "Les Pensées de Pallus" red	12 x 750	\$26.09	SPEC	AVAILABLE
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*DOMAINE DU SALVARD - ORGANIC*

2013	661694	Cheverny white	12 x 750	\$19.99	SPEC	AVAILABLE
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## Rhône Valley

*MICHEL GASSIER - ORGANIC - A reference point & leading producer in this surprisingly cool SW corner of the Rhône*

2013	619999	Costières de Nîmes Nostre País white	12 x 750	\$22.59	SPEC	AVAILABLE
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2012	29918	Costières de Nîmes Nostre País red	12 x 750	\$22.59	SPEC	AVAILABLE
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*DOMAINE DES LISES - ORGANIC - Refined, mineral wines by Maxime Graillet, a top name in this prestigious appellation.*

2013	467647	Crozes-Hermitage "Equinoxe" red	12 x 750	\$26.09	SPEC	AVAILABLE
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2013	471029	Crozes-Hermitage "Equis" red	12 x 750	\$33.99	OTB	AVAILABLE
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2012	532341	St-Joseph red	6 x 750	\$40.89	SPEC	AVAILABLE
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2013	687178	Cornas "Equis"	6 x 750	\$62.59	SPEC	APR '16
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## Savoie

*DOMAINE DE L'IDYLLE - On ancestral terroirs with knockout views of the Mt-white, Idylle wines show the value in Savoie*

2104	569525	Vin de Savoie - Cruet "Vieille Vigne" white	12 x 750	\$20.89	SPEC	AVAILABLE
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2014	829267	Vin de Savoie - Mondeuse "La Saxicole" red	12 x 750	\$21.79	SPEC	AVAILABLE
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## ITALY

### Marche

*LA MONACESCA - Mineral & expressive wines from high up a hidden valley; regarded as among Italy's top white wines*

2012	442707	Verdicchio di Matellica DOC	12 x 750	\$21.29	SPEC	AVAILABLE
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### Piedmont

*G.D.VAJRA - Elegance, purity & precision; Bricco delle Viole is the highest single vineyard in the Barolo Comune*

NV	628859	NS della Neve rosé, Vino Spumante di Qu	6 x 750	\$38.29	SPEC	AVAILABLE
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2012	51805	Baudana Langhe Bianco "Dragon"	12 x 750	\$26.09	SPEC	AVAILABLE
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2013	401687	Langhe Riesling Bianco "Petracine"	6 x 750	\$48.99	SPEC	AVAILABLE
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2012	409904	Langhe Rosso	12 x 750	\$21.79	SPEC	AVAILABLE
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2012	648386	Barbera d'Alba	6 x 750	\$31.29	SPEC	AVAILABLE
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2011	679837	Freisa "Kyè"	6 x 750	\$48.99	SPEC	AVAILABLE
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2011	5546	Barolo "Albe"	6 x 750	\$54.39	SPEC	AVAILABLE
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2011	90852	Barolo "Bricco Delle Viole"	6 x 750	\$85.29	SPEC	AVAILABLE
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2011	81778	Baudana Barolo "Cerretta"	6 x 750	\$86.99	SPEC	AVAILABLE
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2011	675165	Baudana Barolo "Baudana"	6 x 750	\$85.29	SPEC	AVAILABLE
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2013	604595	Moscato d'Asti	12 x 750	\$25.29	SPEC	AVAILABLE
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### Tuscany

*CASTELLO DI VOLPAIA - Highest altitude winery in the Chianti Classico; balance, fruit and structure from a top name*

2012	777722	Chianti Classico	12 x 750	\$31.29	SPEC	AVAILABLE
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2011	858068	Chianti Classico Riserva	6 x 750	\$43.99	SPEC	AVAILABLE
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*PODERE SAPAIO - ORGANIC - Ageworthy Bordeaux blends with a personality true to their Bolgheri gentleman owner*

2013	779470	Bolgheri "Volpolo"	6 x 750	\$36.49	SPEC	LATE NOV
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2010	687269	Bolgheri Superiore "Sapaio"	6 x 750	\$78.29	SPEC	AVAILABLE
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*TENUTA DI VALGIANO - BIODYNAMIC - Simply put, wines with a beautiful expression of the place they are from.*

2012	338699	Colline Lucchesi "Palistorti" Rosso	6 x 750	\$34.99	SPEC	AVAILABLE
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### Veneto

*TERRE DI LEONE - A small, quality-driven winery, 420m high in the classical DOC slopes, with truly standout wines*

2012/13	858779	Valpolicella Classico "Chiara e Federico"	12 x 750	\$23.99	SPEC	AVAILABLE
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2011	392787	Amarone della Valpolicella Classico "Chiar	6 x 750	\$69.59	SPEC	AVAILABLE
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*PERLAGE - ORGANIC - Good value & characterful Pinot Grigio that defies the odds, and many pricier competitors*

2014	839332	Pinot Grigio Delle Venezie IGT "Terra Viva	12 x 750	\$16.49	SPEC	AVAILABLE
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## SPAIN

### Ribera Del Duero

*BODEGAS ANTIDOTO - BIODYNAMIC - Old vine Tempranillo from Sorìà, source of some of Spain's finest wines.*

2013	345991	Ribera Del Duero "Antidoto"	6 x 750	\$27.19	SPEC	AVAILABLE
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### Rioja

*BODEGAS VALDEMAR - Exciting proof that tradition allied with pioneering fruit selection & handling yields great results*

2014	TBD	Inspiracion Tempranillo white Siera Cantat	12 x 750	TBD	TBD	MAR-APR
2011	TBD	Inspiracion Seleccion red	12 x 750	TBD	TBD	MAR-APR
2009	TBD	Conde Valdemar Reserva red	12 x 750	TBD	TBD	MAR-APR
2008	TBD	Finca del Marquesado Gran Reserva red	12 x 750	TBD	TBD	MAR-APR
2008	TBD	Inspiracion Maturana Balcon del Pilatos red	12 x 750	TBD	TBD	MAR-APR

*VIÑA BUJANDA - Exceptional value, traditional style Crianza*

2011	316208	Rioja Crianza	12 x 750	\$17.49	SPEC	AVAILABLE
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## UNITED STATES

### Oregon - Willamette Valley

*PONZI - ORGANIC - One of Oregon's classic & foundational wineries, their Pinot Gris was the first planted in N.America*

2014	852970	Pinot Gris	12 x 750	\$41.99	SPEC	AVAILABLE
2012	567685	Pinot Noir "Tavola"	6 x 750	\$35.40	SPEC	AVAILABLE